



March 4, 2016

Ms. Sierra Connolly  
National Supplier Relationship Manager, Gourmet & Ethnic Channel  
United National Foods, Inc.  
313 Iron Horse Way  
Providence, RI 02908

395 West Passaic St.  
Rochelle Park, NJ  
07662  
201.843.8900  
fax 201.368.3575  
panosbrands.com

Re: **VERMONT ACT 120**

Dear Ms. Connolly,

Thank you for your continued support of PANOS' various brands. As part of our on-going communication efforts regarding our products and brands, we are writing to provide you an update on Vermont Act 120.

Effective July 1, 2016, Vermont Act 120 requires that any processed foods that contain Genetically Engineered ("GE") ingredients must include one of the following phrases on its packaging:

- 1) "Partially produced with genetic engineering";
- 2) "May be produced with genetic engineering"; or
- 3) "Produced with genetic engineering."

As of **July 1, 2016**, non-compliant packages should not be distributed in the state of Vermont. If the non-compliant package was sold into Vermont prior to **July 1, 2016** the product can be sold from its retail location until **January 1, 2017**. After that date, no products in non-compliant packaging can be sold at retail in Vermont. PANOS Brands is currently reviewing all products currently being sold in Vermont with the intention that we will be in compliance prior to the July 1<sup>st</sup> date. Any product packaging which is non-compliant will not be distributed to any retailer or consumer through any supply chain method into Vermont after **July 1, 2016**.

Please be sure to alert all aspects of your supply/distribution chain outside of the state of Vermont not to sell the non-compliant product into Vermont and to institute any necessary safeguards, which will prevent the existing packaging product, if it is non-compliant, from shipping into the state after **July 1, 2016**.

Enclosed you will find a listing of items that are currently being sold by your company into the state of Vermont. We have also noted if any of these products will require a packaging change. Prior to selling any PANOS products not currently sold into the state of Vermont, you will be required to confirm with PANOS that the packaging is compliant with the Vermont 120 regulations. Without our written authorization, PANOS will not be responsible for any penalties related to items not currently sold into the state of Vermont. The attached list represents all items that our records indicate that you distribute and sold into Vermont. We ask that you review this listing and if there

are any PANOS items that you currently sell into Vermont that are not on the attached list, we ask that you contact us immediately to confirm if any changes in packaging are required.

Additional information will be sent shortly to ensure a smooth transition on all PANOS products sold by you into the state of Vermont. As always, PANOS Brands greatly appreciates your support and cooperation.

Please feel free to contact me directly with any questions or concerns you may have.

Regards,



Kathie Borkowski  
VP-Operations

CC: Mr. Steve Warner – VP- Sales  
Ms. Donna Christensen – Senior Sales Director  
Mr. Ryan Snyder – National Sales Director